尊敬的 Raghav 先生:

您好!我谨代表中科九洲科技股份有限公司全体员工对您的到来表示由衷的感谢!评估的这几天,您 兢兢业业,不辞辛劳给予我们指导和帮助,参与的人员受益匪浅,也让我们认识到自身的不足和需要改进 的地方,这些都有利于我们以后更好的执行 CMMI5 体系。在此期间我们有招待不周的地方,请您给予包 涵和谅解!

通过此次的评估,我们认识到 CMMI 体系是一套科学的规范,但在实际工作中需要灵活运用。在量 化管理过程中,针对每个阶段的特点,增加更多的度量因子到模型中,提高预测模型的可靠性和吻合度。 在模型管理中,需要更加注重预测值与实际值的偏差,并从中找到原因,进行分析验证。

CMMI5 是一套高成熟度的体系,今后企业在执行过程中,会结合公司的发展战略,灵活运用,并 持续改进,不断提高项目质量、降低成本,提高客户满意度,为员工提供更好的发展平台,为企业创造更 大的利润。

最后,再次感谢您的到来!

张友阳 2017年11月28日

Dear Mr. Raghav:

Hello! On behalf of all employees of SINO TECHNOLOGY Co., Ltd., I would like to express my heart-felt gratitude to you for coming to our organization as Lead Appraiser. Over the past eight days, you were conscientious and dedicated to give us appraisal feedback, guidance and help with improving our understanding about the real meaning of high maturity process implementation. For our process deficiencies and areas of improvement that were pointed out by you, we agree that they are relevant and will be very helpful to consider for our future improvement and follow up action plan implementation of the CMMI5 system. In the meantime, if there is anything that we have ignored about making high maturity practices robust and practical, please forgive us!

Through this assessment, you helped us to recognize that the CMMI system of practices is a set of scientific norms or best practices, but in actual practice of our work, they need to be flexibly applied. In the process of quantitative management, according to the characteristics of each phase, we need to add more measurement factors into the regression models to improve both the reliability and the accuracy of the prediction models. With the CMMI-DEV model management, more attention needs to be paid to the deviation between the predicted value and the actual values, and the reason should be found out for analysis and verification.

We understand that the CMMI 5 is a scientific and high mature system that must be tailored. In our future implementation, we will use it practically based on our development strategy so as to continuously improve our project quality, reduce cost of development and improve customer satisfaction. We also hope we can provide a better stage for staff and generate better profit. Finally, thank you for coming again!

> Youyang.zhang 2017.11.28

