

感谢信

尊敬的 Raghav 先生：

Dear Mr. Raghav,

您好！

在这抗击新冠新型肺炎的特殊时期，首先我代表广州智算信息技术有限公司的全体员工感谢您在这非常时期，依然坚守岗位、无私奉献，用您的专业与付出真正诠释了 CMMI 评审资深专家的责任与担当，这将是全体智算人难忘的评审经历，请允许我给予您最崇高的敬意！

In this special period of combating the new coronavirus, first of all, on behalf of all the staff of GuangZhou Smart Calculator Information Technology Co., Ltd., thank you for your dedication and input during this difficult times, and truly demonstrate the expertise of CMMI knowledge with your professionalism and dedication and sense of responsibility, this will be an unforgettable appraisal experience for all of us, please allow me to give you our highest respect!

经过此次评审活动的互动、交流和探讨，我们深刻感受到您对待此次 CMMI Level5 评估活动的认真态度，唐朝伟大的诗人韩愈曾言，“师者所以传道授业解惑也。”通过您对我们毫无保留的帮助以及敬业精神，通过专业的指导、细致的评估、精湛的讲评，发掘出我们的些许不足，我们将会铭记您的指导与宝贵意见，在未来的工作中，将积极主动的去改进和完善。“宝剑锋从磨砺出，梅花香自苦寒来！”我们智算人将以“繁荣学科、创新技术、振兴产业”为企业使命，严格规范并按照 CMMI L5 标准流程，进一步保证和提升公司整体开发质量，同时希望未来能够再得到您的指导和建议。

After the interaction, communication and discussion of appraisal activities, we deeply feel your serious attitude towards this CMMI high maturity appraisal. The great poet of the Tang Dynasty Han Yu once said, "Teachers are someone you can count on them for learning and puzzle solving." Your unreserved help and dedication to us, through professional guidance, meticulous evaluation, and exquisite

commentary, we have discovered some of our shortcomings. We will remember your guidance and valuable opinions. In the future work, we will proactively and continuously improve. As the old saying goes "Sword emerged from sharpening, and the plum fragrance came from bitter cold!" We will take the mission of "prospering disciplines, innovative technologies, and revitalizing the industry" to strictly regulate and follow the CMMI L5 process to further ensure and enhance the company's overall development quality, and hope to receive your guidance and suggestions in the future.

在此次评审活动中，您给我们提出了的科学、精准的且有针对性的改进建议和措施，深入浅出、获益匪浅，我们总结以下几点：

During this appraisal, you have provided us with scientific, accurate and targeted improvement suggestions and measures, explain them in simple terms, and we have benefited a lot. We summarize the following points:

1. 关于加强配置管理，规范公司工作流程和原则，积累历史数据和经验，有助于提高员工的职业素养，每一个具体参与其中的员工，无论是项目经理，还是工程师，甚至一些高层管理人的做事方法逐渐变得标准化、规范化，避免某些工作单纯依赖部分人员。Regarding strengthening the configuration management, standardizing the company's work processes and principles, and accumulating historical data and experience, it helps to improve the professionalism of employees. Every employee involved, whether it is a project manager, an engineer, or even some senior managers. The way of doing things has gradually become standardized, avoiding that certain jobs rely solely on some people.
2. 关于优化 PPB, PPM，根据历史类似项目数据分析相关性，使得新的项目在各阶段的预测更准确，减少偏差，提高了工作量效率。

With regard to optimizing PPB and PPM, analyzing the correlation based on historical similar project data makes the prediction of new projects in each stage more accurate, reduces deviations, and improves workload efficiency.

3. 加强关键岗位人员培训，建立完善的培训和评估机制，有利于员工的快速成长，提高公司的整体实力，提高竞争力。

Strengthen the training of personnel in key positions, and establish a comprehensive training and evaluation mechanism, which is conducive to the rapid growth of employees, improve the overall strength of the company, and increase competitiveness.

4. 结合 PPB 和 QPPO，使项目的管理目标更加清晰，并通过基线及时发现问题和处理问题，减少客户投诉，提高客户满意度，有利于提高公司形象。

Combining PPB and QPPO to make the project's management goals clearer, and timely identify and tackle problems through the baseline, reduce customer complaints, improve customer satisfaction, and help improve the company's image.

5. 关于引入一些优秀的管理工具，能保证软件开发的质量与进度，能对"杂乱无章、无序管理"的项目开发过程进行规范，降低成本，提高复用率。

Regarding the introduction of some excellent management tools, it can ensure the quality and progress of software development, further standardize the project development process, reduce costs, and improve reuse rates.

您的这些宝贵的意见是我们公司一笔巨大的无形资产，时刻鞭策我们在这个竞争激烈的时代，不忘初心，不负使命，不断改进提升，并茁壮成长！

Your valuable inputs are a huge intangible asset of our company, which spurs us in this fiercely competitive era. We shall bear in mind our original intention, fulfill our mission, continuously improve and grow, and thrive!

最后，在此祝愿您工作顺利、阖家幸福！

Finally, I wish you a successful profession and a happy family!

顺祝商祺！

Best Regards!



 郑飞



Zheng Fei
广州智算信息技术有限公司

Guangzhou Smart Calculator Information Technology Co., Ltd.

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